

CSR today

A leading building products company, with an investment in aluminium

- **ASX150 Company**
- ~\$1.7 billion market cap
- 57,000 shareholders

- BBB+ S&P credit rating, limited net debt
- ~\$1.75 billion revenue, Australia and New Zealand focus
- ~3,000 employees



Financial results by division

Year ended 31 March			
A\$m EBIT	2014	2013 ²	%∆
Building Products	92.6	77.4	20%
Viridian	(14.9)	(38.8)	62%
Aluminium	51.9	50.3	3%
Property	17.3		NM
Corporate	(15.7)	(13.8)	
Restructure and Provisions	(5.5)	(7.0)	
Total EBIT ¹	125.7	68.1	85%

- Building Products EBIT up 20%
 - Earnings growth across most businesses with higher volumes and operational cost improvement
- Viridian improvement on track
 - Includes benefit of \$14m reduction in depreciation due to asset impairment in YEM13
- Aluminium EBIT up 3%
 - Average realised prices up due to higher ingot premiums and favourable hedging
- Property EBIT of \$17.3m

- 1 EBITDA, EBIT and net profit are all pre significant items. They are non-IFRS measures and are used by management to assess the performance of the business and have been extracted or derived from CSR's financial statements for the year ended 31 March 2014.
- 2 On 1 April 2013, the CSR group adopted AASB 119 Employee Benefits (revised), resulting in a change of accounting policy and a restatement of balances for the financial year ended 31 March 2013.



Market leading brands and strong competitive position

Business Unit	Description
GYPROCK Everything else is just plasferboard	Leading brand of plasterboard in Australia and has a comprehensive range of plasterboard, compounds cornices and finishing products
cemintel	Lightweight fibre cement – weatherboards, cladding, internal linings and flooring systems
hebel The better way to build	Lightweight autoclaved aerated concrete
Ceilector Celly Solvion	Commercial ceiling products
Bradford for smarter environments	Full range of thermal, acoustic and fire insulation products
Bradford energy solutions	Provides homeowners and commercial and industrial businesses a range of energy assessment and consulting services
Viridian®	Australia's leading architectural glass provider and the only manufacturer of float and hardcoat performance glass products
PGHBRICKS&	Clay bricks and pavers
MONIER"	Concrete and terracotta roof tiles
AFS,	Permanent formwork for concrete walling systems

Residential Construction







Multi-residential/Commercial Construction



GYPROCK



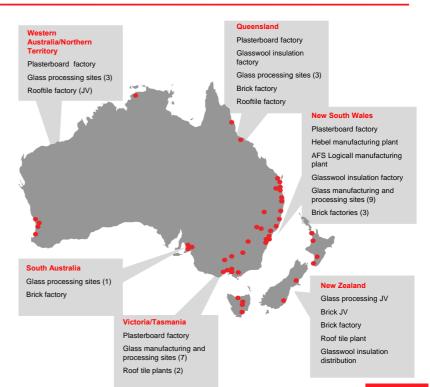






Strong manufacturing and distribution capability

- National coverage for distribution of key products:
 - 53 CSR owned Gyprock Trade Centre sites
 - Over 40 Gyprock aligned independent lining specialists
 - 19 Bradford distribution outlets
 - 23 Viridian glass manufacturing and processing sites
- Extensive international partnerships with key global players
- Progressive concentration on fewer, more efficient plants to ensure international competitiveness



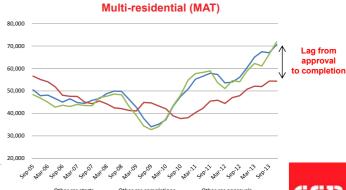
Construction activity increasing

Year ended 31 March	2014	2013	%∆
Detached housing (starts – 000s) ¹	94.6	89.6	6%
Other residential (starts – 000s) ¹	68.7	57.0	21%
Total residential (starts – 000s) ¹	163.3	146.6	11%
Total non-residential (\$B) ²	35.3	33.5	5%
A&A (\$B) ²	7.0	7.0	0%
NZ consents (000s) ³	18.8	15.4	22%

- Source ABS data (12 months to Sept)
 Source ABS (value of work done 12 months to March forecast BIS Shrapnel)
 Source Statistics New Zealand (residential consents 12 months to Sept) 2. 3.

- Increase in detached housing starts with NSW and WA offsetting declines in VIC and QLD
- Sharp rise in multi-res impacting timing of CSR product sales
- Non-residential starting to improve
- Renovations (A&A) projects remains flat yet to see flow-on effect of increased building activity
- NZ continued strong growth



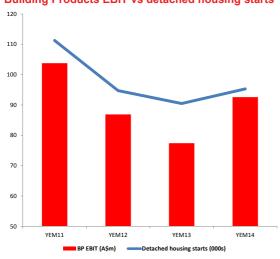


Source: ABS

Building Products earnings up 20%

A\$m	2014	2013	%∆
Trading Revenue	1,029.2	970.0	6%
EBITDA ¹	130.6	113.0	16%
EBIT ¹	92.6	77.4	20%
EBIT Margin	9.0%	8.0%	

Building Products EBIT vs detached housing starts



- Building Products EBIT up 20%
 - Earnings growth led by Gyprock, Bradford and PGH
 - Hebel continuing to grow
- Margin improvement
 - EBIT margin lifted to 9.0%
 - Price increases continue to cover underlying cost increases
- Continued investment in current operations
 - New products
 - Quality and production efficiencies
 - Investing in people and leadership development



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Lag time by construction segment

Segment	Market size (A\$bn)	Key drivers	Lag trends	Growth outlook
Detached	\$26bn	First home buyers (FHB) Upgrade/knockdown Lot size/second storey	1-2Q lag	Recovery from record lows of 80k pa Land releases improving
Medium density	\$7bn	FHB Empty nesters/retirees Infill	2Q+ lag	Long term CAGR of ~7% Trade-off between land/scale for location
High density • Units 4+ storey	\$12bn	Investors (Aus and overseas) FHB, students, empty nesters	4-8Q+ lag	Similar growth rates and market size to medium density Bias to metro markets
A&A	\$30bn	Capital growth Housing activity	1-2Q	Positive long-term growth outlook DIY trends
Non-residential	\$40bn	Social (Ageing, Health) Commercial (Office, Retail)	2-8Q+	Social investment declining

Source: ABS Building Approvals and National Accounts



CSR increasing exposure beyond detached housing

5.00		Material penetration intensity					a		
Building segment (revenue)		Gyprock	k Cemintel Bradford Hebel Bricks Roofing		Viridian	Opportunities			
Detached	1 to 1	High	Moderate	High	Low, but growing	High	High	High	Hebel, Cemintel
Medium density	2 to 1	Moderate	Low	Moderate	Low	Moderate	Low	Low	Hebel, AFS
High density	3 - 5 to 1	Low	Low	Low	High	Nil	Nil	Low	Hebel, AFS, Viridian
A&A	n/a	High	High	Moderate	Moderate, growing	Moderate	Low	Moderate	Viridian
Non-residential	n/a	Moderate	Moderate	Low	Low	Moderate	Low	Low	Bradford Energy Solutions, Ceilector

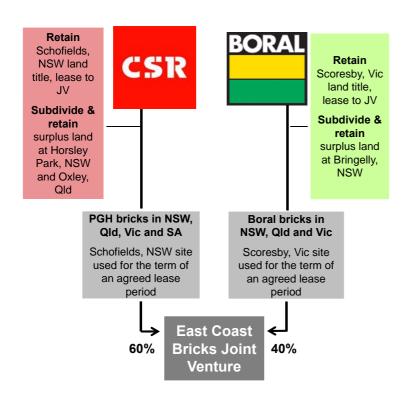


Strategic growth priorities

Key initiative	Progress
Protect and invest	 East coast bricks JV with Boral Viridian turnaround on track Launched CSR Connect 24/7 digital account access for customers
Smarter, faster and easier	 Acquisition of AFS – a leader in permanent formwork in the multi-residential market Strong growth in Hebel through investment in installation and inspection services
Adapting to the changing way we live and work	Ongoing research and testing of pre-fabricated housing systems – \$5m investment committed
Improving comfort, quality and energy efficiency	 Martini acquisition (polyester insulation) Odyssey ventilation passive air conditioning Bradford Energy Solutions



East coast bricks JV proposed transaction structure



- Structure reflects relative valuation of the businesses
- Initial overhead savings of \$7-\$10m pa
- Longer term, opportunities to improve operational efficiencies and release high value land assets without impacting product range
- ACCC review process underway



Acquisition of AFS

- A leader in load bearing permanent formwork walling solutions
- Faster and less complex building solutions
 - Increased speed of construction
 - Lower labour costs and crane requirements
- Logicwall[®] fibre cement based permanent formwork systems:
 - Scalable production facility at Goulburn, NSW to meet growing demand in multi-residential market
 - Over 30,000 multi-residential units completed to date
 - CSR Cemintel current supplier of fibre cement products
- Rediwall® polymer-based (PVC) permanent formwork system
 - Concrete walling system that is water resistant
 - Used in basement and retaining walls in multi-residential and commercial applications
- AFS load bearing walling system complements CSR's nonload bearing walling products (Gyprock, Cemintel and Hebel)





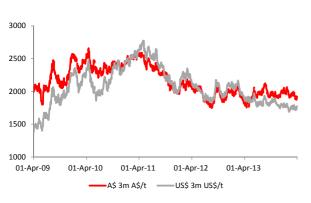
Aluminium - higher realised prices and operational efficiencies

Year ended 31 March			
A\$m (unless stated)	2014	2013	%∆
Sales (tonnes)	195,591	195,095	0%
GAF A\$ <u>realised</u> price per tonne (including hedging)	A\$2,328	A\$2,277	2%
EBIT ¹	51.9	50.3	3%
EBIT Margin (%)	11.4%	11.3%	

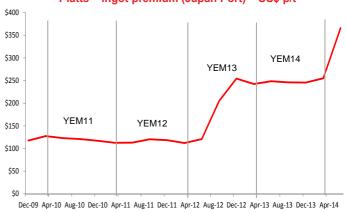
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- CSR owns 70% of Gove Aluminium Finance (GAF), which holds a 36.05% interest in the Tomago Aluminium smelter located near Newcastle, NSW
- Tomago is a world class smelter which manufactures around 550,000 tonnes of aluminium and employs over 1,200 people
- YEM13 EBIT up 3% following a higher realised price which includes hedging and premiums
- Ongoing volatility creating opportunities for GAF to increase short-term hedging position with 50% hedged for YEM15



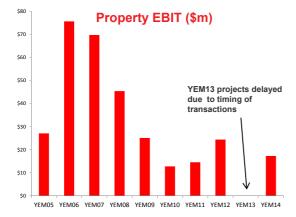


Platts - ingot premium (Japan Port) - US\$ p/t



Property – developing surplus CSR sites

- In house team with extensive experience in managing large scale property projects including:
 - Site rezoning
 - Remediation
 - Biodiversity
 - Civil earthworks
 - Road construction
 - Infrastructure
- Provides the CSR businesses with strategic property advice on future impacts of urban expansion on key CSR sites



Update on medium-term development pipeline

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Erskine Park, Sydney	 Marketing of remaining 2 hectare, DA approved, industrial sub-division 			
Brendale, Brisbane	 ~30 hectare industrial development. Site remediation works completed with civil works underway 			
Pyrmont, Sydney	 Redevelopment of multi-residential project above existing GTC site 			
Chirnside Park, Melbourne	 533 lot residential development. Stage 2 and 3 sales underway – 130 lots sold to date 			



Improving outlook for year ending 31 March 2015 (YEM15)

Building **Products &** Viridian

- Building Products expected to benefit from improved construction activity and from expansion into new markets through recent acquisitions
- Viridian will benefit from full year impact of cost reduction initiatives
 - On track to exit the financial year with a breakeven EBIT run-rate

Aluminium

- Hedging in place for 50% of net aluminium exposure in YEM15, 58% in 1H YEM15 (as of 30 April 2014)
- Maintaining short-term hedging strategy
- Premiums will help counter ongoing market weakness

Property

- Earnings always subject to timing with a targeted range of \$15-20m per year on average
- Solid pipeline underpinned by Chirnside Park to be developed in several stages over the next five years

Group

- CSR retains strong balance sheet and improved underlying competitive positions
- Growth in market activity should benefit Building Products and Viridian as it flows through over the next 2-3 years

